

# Youssef 'Joe' Haddad

**BA**

**Head of International Development**

**joe.haddad@mpg-group.consulting**

**DD: +44 (0) 203 598 2504**



**Youssef "Joe" Haddad is a Business Development Manager with over 20 years of experience across the construction, engineering, infrastructure, utilities, and consultancy sectors. He specialises in business development, client relationship management, procurement, contract negotiations, market analysis, and strategic growth initiatives. Joe has extensive experience identifying and securing project opportunities, developing business strategies, and supporting commercial growth throughout the Middle East.**

## **Qualifications**

- BA, British Council (Oman) – English Business Studies

## **Areas of Expertise**

- Business Development
- Client Relationship Management
- Strategic Growth Planning
- Procurement & Vendor Management
- Contract Negotiation
- Market Research & Analysis
- Tender Support & Bid Management
- Commercial Management
- Project Development
- Stakeholder Engagement
- Business Strategy
- Infrastructure & Utilities Projects
- Engineering Consultancy Services
- Recruitment & Resource Planning

## **Bio**

Youssef "Joe" Haddad is an experienced business development and commercial management professional with over 20 years of experience supporting construction, engineering, infrastructure, and consultancy organisations throughout the Middle East. His expertise spans business development, procurement, contract negotiations, market analysis, project development, and client relationship management.

Throughout his career, Joe has held senior business development and consultancy positions with organisations including MPG Quantity Surveyors, Jacobs International Holdings, Sayah Engineering, PBSJ Corporation, HKR Architects, and Amplex Emirates. He has played a key role in identifying project opportunities, developing business strategies, supporting tender submissions, managing client relationships, and facilitating commercial growth across a broad range of sectors.

Joe has worked on major engineering, infrastructure, utility, and construction projects, providing support in procurement, vendor evaluation, contract administration, business planning, and strategic development. His strong commercial awareness, extensive regional network, and ability to build long-term client relationships have enabled him to successfully support project acquisition and business expansion across the UAE and wider Middle East region.



**MPG Quantity Surveyors Limited**  
Financial House, 9 Langley Road, Watford, Herts WD17 4PS  
Tel 0203 598 2506 VAT No. 990 1479 96 Company No. 07156618

